U.S. hotel market overview

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**By the numbers –** moderating but continued growth \$34.0B

JLL Hotels & Hospitality's 2019 forecast of total U.S. transaction volume, matching 2018's figure

80% Q1's volume of single-asset sales 2.4%

2.3%

2019 RevPAR forecast

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By the markets -

depending on investment strategy, there are opportunities across the map Investment activity across markets include...

## Core and Secondary

Core markets with increased liquidity that can weather cyclical changes such as New York City, Los Angeles and San Francisco.

Secondary markets with job and population growth above the nation, such as **Louisville, Atlanta and Pittsburgh**, can offer higher yield opportunities.

## Reports

A limited development pipeline has helped propel resort hubs such as Hawaii, Miami and Phoenix.

Top 5 liquid markets from April 2018 – April 2019: New York, Washington D.C., Orlando, Miami, Phoenix.

 2019
 27%
 21%
 1%
 15%
 24%
 26
 10%

 2018
 37%
 26%
 9%
 11%
 13%
 5%

 2017
 29%
 29%
 9%
 10%
 15%
 8%
 Private Equity
 Public REIT

 2016
 20%
 3%
 5%
 11%
 6%
 18%
 2%
 Hotel Owner/Operator Developer

 2015
 44%
 10%
 9%
 11%
 6%
 18%
 2%
 0ff-Shore

 2013
 38%
 14%
 8%
 17%
 6%
 11%
 5%

Q12019 By the buyers – hotels' investment universe is increasingly 2015

increasingly diversified, with more generalist investors entering the space U.S. Hotel Buyer Composition